

神腦國際企業股份有限公司 Senao International

#### SENAO Profile STOCK CODE: 2450

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• Financial Performance

• Q&A

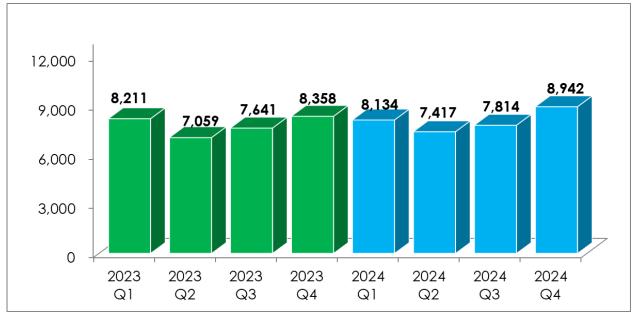


#### 神腦國際企業股份有限公司 Senao International

# Financial Performance

#### **Operating Revenue**





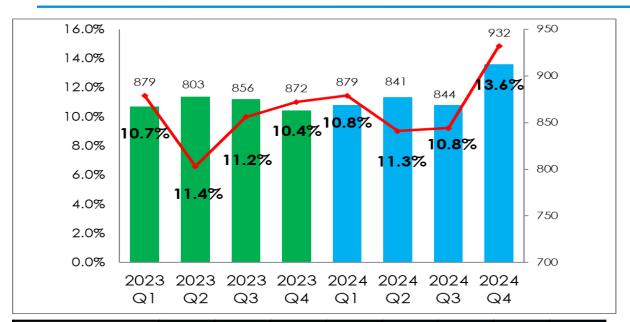
|        | 3   | 1,269 | 32,  | 307 |
|--------|-----|-------|------|-----|
| 35,000 |     |       |      |     |
| 30,000 |     |       |      |     |
| 25,000 | -   |       |      |     |
| 20,000 | -   |       | _    |     |
| 15,000 |     |       |      |     |
|        | 202 | 3     | 2024 |     |

|                                      | 2023<br>Q1 | 2023<br>Q2 | 2023<br>Q3 | 2023<br>Q4 | 2024<br>Q1 | 2024<br>Q2 | 2024<br>Q3 | 2024<br>Q4 |
|--------------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Operating<br>Revenue<br>(NT million) | 8,211      | 7,059      | 7,641      | 8,358      | 8,134      | 7,417      | 7,814      | 8,942      |
| QoQ                                  | -3.3%      | -14.0%     | 8.2%       | 9.4%       | -2.7%      | -8.8%      | 5.4%       | 14.4%      |
| YoY                                  | 1.7%       | 1.2%       | 0.2%       | -1.6%      | -0.9%      | 5.1%       | 2.3%       | -7.0%      |

|                                   | 2023   | 2024   |
|-----------------------------------|--------|--------|
| Operating Revenue<br>(NT million) | 31,269 | 32,307 |
| YoY                               | 0.35%  | 3.32%  |

#### **Profit margin**





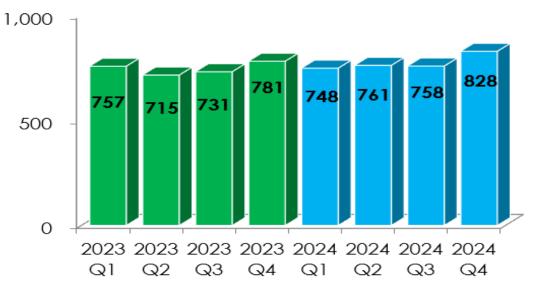
|       |        | 3,496  |       |
|-------|--------|--------|-------|
|       | 3,410  |        | - 13. |
|       | 10.91% | 10.82% |       |
|       |        |        |       |
| 3,000 | 2023   | 2024   | 8.0   |

|                              | 2023  | 2023  | 2023  | 2023  | 2024  | 2024  | 2024  | 2024  |
|------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|
|                              | Q1    | Q2    | Q3    | Q4    | Q1    | Q2    | Q3    | Q4    |
| Gross profit<br>(NT million) | 879   | 803   | 856   | 872   | 879   | 841   | 844   | 932   |
| Gross profit<br>margin(%)    | 10.7% | 11.4% | 11.2% | 10.4% | 10.8% | 11.3% | 10.8% | 13.6% |
| QOQ                          | 3.0%  | -2.3% | 6.6%  | 1.9%  | 0.8%  | -4.3% | 0.4%  | 10.4% |
| YOY                          | -0.1% | -1.6% | 0.9%  | 2.2%  | 0.0%  | 4.7%  | -1.4% | 6.9%  |

|                           | 2023   | 2024   |
|---------------------------|--------|--------|
| Gross profit (NT million) | 3,410  | 3,496  |
| Gross profit margin(%)    | 10.91% | 10.82% |
| YOY                       | 0.4%   | 2.5%   |

#### **Operating Expenses**





| 0                                |                 |              |            |            |            |                |            |            |
|----------------------------------|-----------------|--------------|------------|------------|------------|----------------|------------|------------|
|                                  | 23 2023<br>1 Q2 | 2023 :<br>Q3 |            |            |            | 24 20:<br>23 Q |            |            |
|                                  | 2023<br>Q1      | 2023<br>Q2   | 2023<br>Q3 | 2023<br>Q4 | 2024<br>Q1 | 2024<br>Q2     | 2024<br>Q3 | 2024<br>Q4 |
| Operating Expens<br>(NT million) | 757             | 715          | 731        | 781        | 748        | 761            | 758        | 828        |
| Operating Expens<br>margin(%)    | 9.2%            | 10.1%        | 9.6%       | 9.3%       | 9.2%       | 10.3%          | 9.7%       | 10.5%      |
| QoQ                              | -2.7%           | -5.5%        | 2.2%       | 6.8%       | -4.2%      | 1.7%           | -0.4%      | 9.2%       |
| YoY                              | -1.9%           | -2.7%        | -2.9%      | 0.4%       | -1.2%      | 6.4%           | 3.7%       | 6.0%       |

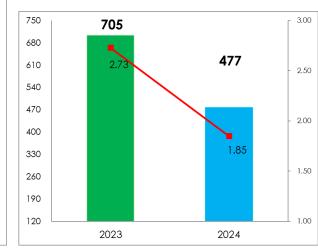
| 3,500 - | 2,984 | 3,095 |
|---------|-------|-------|
| 3,000 - |       |       |
| 2,500   |       |       |
| 2,000 - |       |       |
| 1,500 - | 2023  | 2024  |

|                                       | 2023  | 2024  |
|---------------------------------------|-------|-------|
| Operating<br>Expenses<br>(NT million) | 2,984 | 3,095 |
| YoY                                   | -1.8% | 3.7%  |

#### Net Income · Earnings Per Share







|                            | 2023<br>Q1 | 2023<br>Q2 | 2023<br>Q3 | 2023<br>Q4 | 2024<br>Q1 | 2024<br>Q2 | 2024<br>Q3 | 2024<br>Q4 |
|----------------------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Net income<br>(NT million) | 197        | 169        | 212        | 126        | 135        | 94         | 110        | 138        |
| QoQ                        | 18.8%      | -14.0%     | 25.7%      | -40.5%     | 6.8%       | -30.6%     | 18.0%      | 25.1%      |
| YoY                        | 8.5%       | 53.9%      | 6.1%       | -23.7%     | -31.4%     | -44.6%     | -48.0%     | 9.4%       |
| Earnings Per<br>Share(EPS) | 0.76       | 0.66       | 0.82       | 0.49       | 0.52       | 0.37       | 0.42       | 0.54       |

|                            | 2023 | 2024   |
|----------------------------|------|--------|
| Net income<br>(NT million) | 705  | 477    |
| YoY                        | 7.3% | -32.3% |
| Earnings Per<br>Share(EPS) | 2.73 | 1.85   |

#### **Consolidated Balance Sheet**



| Unit: NT million                 | 2023<br>Q1 | 2023<br>Q2 | 2023<br>Q3 | 2023<br>Q4 | 2024<br>Q1 | 2024<br>Q2 | 2024<br>Q3 | 2024<br>Q4 |
|----------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Cash and cash equivalents        | 1,261      | 2,505      | 2,482      | 2,168      | 2,413      | 2,747      | 2,405      | 1,987      |
| Notes receivable & Receivables   | 1,902      | 1,738      | 1,876      | 1,571      | 1,478      | 1,604      | 1,777      | 1,692      |
| Other receivables                | 543        | 458        | 552        | 332        | 334        | 396        | 437        | 444        |
| Inventories                      | 2,861      | 2,130      | 2,763      | 2,380      | 2,541      | 2,269      | 2,663      | 2,599      |
| Current assets                   | 6,710      | 6,958      | 7,779      | 6,540      | 7,133      | 7,103      | 7,392      | 6,738      |
| Non-current assets               | 3,305      | 3,315      | 3,362      | 3,294      | 3,365      | 3,294      | 3,308      | 3,676      |
| Total assets                     | 10,015     | 10,272     | 11,141     | 9,833      | 10,498     | 10,396     | 10,700     | 10,413     |
| short-term loan                  | -          | -          | -          | -          | -          | -          | -          | _          |
| Notes payable & Accounts payable | 1,871      | 1,916      | 3,063      | 1,641      | 1,876      | 1,780      | 2,512      | 2,135      |
| Other payable                    | 1,297      | 1,341      | 848        | 938        | 1,329      | 1,361      | 887        | 951        |
| Current liabilities              | 3,597      | 3,652      | 4,320      | 2,950      | 3,939      | 3,742      | 3,937      | 3,549      |
| Non-current liabilities          | 471        | 501        | 504        | 459        | 487        | 488        | 475        | 415        |
| Total liabilities                | 4,068      | 4,153      | 4,824      | 3,408      | 4,426      | 4,230      | 4,412      | 3,965      |
| Total equity                     | 5,947      | 6,119      | 6,317      | 6,425      | 6,072      | 6,166      | 6,288      | 6,448      |
| Total liabilities and equity     | 10,015     | 10,272     | 11,141     | 9,833      | 10,498     | 10,396     | 10,700     | 10,413     |

## Q&A

### **THANK YOU!**

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